# **BRAINHUNTER INC.**

# (Formerly TrekLogic Technologies Inc)

# **CONSOLIDATED FINANCIAL STATEMENTS**

# (Unaudited-prepared by Management)

for the three months ended

**DECEMBER 31, 2004** 

## **BRAINHUNTER INC. (Formerly TrekLogic Technologies Inc.)** CONSOLIDATED BALANCE SHEETS

		December 31	S	eptember 30
	2004			2004
	J	(Unaudited- prepared by management)		(Audited)
ASSETS				(
Current assets				
Accounts receivable	\$	13,949,641	\$	12,957,254
Investment tax credits recoverable (note 3)		1,415,514		1,245,514
Deposits and prepaid expenses		649,808		352,661
Future income tax asset (note 6)		750,000		750,000
		16,764,963		15,305,429
Capital assets (note 4)		4,620,715		4,339,612
Goodwill and other intangibles (note 7)		12,765,783		12,765,783
Notes due from related parties (note 5)		1,016,036		1,277,825
Future income tax asset (note 6)		4,064,577		3,340,612
i	\$	39,232,074	\$	37,029,261
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities				
Bank indebtedness (note 8)	\$	6,322,295	\$	5,920,652
Accounts payable and accruals	Ŧ	6,413,721	Ŧ	6,136,110
Current portion of long-term debt (note 9)		435,000		435,000
Deferred revenue		362,029		104,966
		13,533,045		12,596,728
Long-term debt (note 9)		1,219,803		<u>848,749</u>
Shareholders' equity		· · ·		<u>.                                    </u>
Capital stock (note 11)		21,114,097		20,646,480
Retained earnings		3,365,129		2,937,304
		24,479,226		23,583,784
	\$	39,232,074	\$	37,029,261
Approved on behalf of the Board:		<i>John McKimm</i> D	irector	
	j	ames Penturn Di	irector	

## **BRAINHUNTER INC. (Formerly TrekLogic Technologies Inc.)** UNAUDITED CONSOLIDATED STATEMENT OF INCOME AND RETAINED EARNINGS

For the three month period ended December 31,	2004	2003
Revenue	\$ 17,789,268	\$ 16,305,181
Cost of revenues	13,816,516	12,129,491
Gross margin	3,972,752	4,175,690
Expenses		
Other staffing costs	1,767,333	2,046,035
General, selling, and administrative	1,191,952	1,077,653
<b>C</b>	2,959,284	3,123,688
Earnings before interest, amortization,		
income taxes, and non-controlling interest	1,013,468	1,052,002
Terdening design and the	02 721	00 542
Interest expense, net Amortization	92,721 287,153	90,543 206,018
Amortization	379,874	296,561
	,	
Earnings before income taxes and non-controlling interest	633,594	755,441
interest	055,574	755,771
Income taxes	192,094	294,622
Net income before non-controlling interest	441,500	460,819
Non-controlling interest	-	15,119
Net income	441,500	445,700
Retained earnings, beginning of period	2,937,304	2,547,417
Shares purchased for cancellation, excess of cost	y · y	y y -
over book value	(13,675)	_
Retained earnings, end of period	\$ 3,365,129	\$ 2,993,117
Fornings nor share basic	\$0.01	\$0.01
Earnings per share-basic Earnings per share-fully diluted	\$0.01 \$0.01	\$0.01 \$0.01
Larnings per snare-runy unuteu	<b>ФЛ.01</b>	\$ <b>U.</b> UI

## **BRAINHUNTER INC. (Formerly TrekLogic Technologies Inc.)** UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

For the three month period ended December 31		2004		2003
Cash flows from (used in)				
Operating activities	¢	441 500	¢	445 700
Net income	\$	441,500	\$	445,700
Items not affecting cash:		100 004		204 (22
Future income tax expense		192,094		294,622
Non-controlling interest		-		15,119
Amortization		287,153		206,018
		920,747		961,459
Changes in non-cash working capital items		(1,265,888)		(832,353)
		(345,141)		129,106
Financing activities				
Issuance of common shares, net of costs		480,557		1,205,940
Purchase of common shares		(26,615)		-
Repayments from related parties		261,789		-
Proceeds from long-term debt		446,054		1,058,620
Repayment of long-term debt		(75,000)		(400,598)
		1,086,785		1,863,962
Investing activities				
Additions to capital assets		(591,015)		(32,714)
Business acquisitions, net of cash acquired		(552,272)		(6,524,571)
		(1,143,287)		(6,557,285)
Net change in bank indebtedness		(401,643)		(4,564,217)
Bank indebtedness – beginning of period		(5,920,652)		(110,818)
Bank indebtedness – end of period	\$	(6,322,295)	\$	(4,675,035)

### BRAINHUNTER INC. (Formerly TrekLogic Technologies Inc.)

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2004

### **1.** Summary of significant accounting policies

#### **Basis of presentation**

These consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles and include the accounts of Brainhunter Inc. (formerly TrekLogic Technologies Inc.) and from their respective dates of acquisition of control, its wholly owned subsidiaries, collectively referred to herein as the "Company". All significant intercompany balances and transactions have been eliminated on consolidation.

These interim financial statements follow the same accounting policies and methods as the September 30, 2004 annual audited financial statements. Under Canadian generally accepted accounting principles, additional disclosure is required in annual financial statements and accordingly the unaudited interim period consolidated financials should be read together with the audited annual financial statements.

### **Estimates and assumptions**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingencies at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Such estimates include the allowance for potentially uncollectible accounts receivable, accrued liabilities, the length of product cycles and the related useful life of capital assets, providing for the recovery of investment tax credits, and providing for a valuation allowance for future income tax credits and the classification of the current year's benefit expected to be realized, all of which are based on management's best estimates. By their nature, these estimates are subject to measurement uncertainty and the effect on financial statements of changes in estimates in future periods could be significant. Actual results could differ from those estimates.

## 2. Acquisitions

## Vision2Hire Solutions Inc

In December, 2004, Vision2Hire Solutions Inc ("V2H") was acquired for cash and a zerointerest note payable of \$446,054 convertible for a term of 3 years to Brainhunter shares at an exercise price of \$2.00 per share.

The purchase price components for the acquisition of Vision2Hire are:

Cash consideration	\$56,218
Promissory Note	446,054

Transaction costs	<u>50,000</u>
Total	\$ <u>552,272</u>

The purchase price for the Vision2Hire acquisition has been allocated to identifiable tangible and intangible assets acquired and liabilities assumed based on their estimated fair values as follows:

Working capital deficiency	(\$363,787)
Long Term Future Income Tax Asset	<u>916,059</u>
Total	\$ <u>552,272</u>

## 3. Investment tax credits recoverable, net of taxes payable

	December 31	September 30
	<u>2004</u>	<u>2004</u>
		(audited)
Investment tax credits recoverable	\$1,395,899	\$1,225,899
Income taxes recoverable (payable)	<u>19,615</u>	<u>19,615</u>
Investment tax credits and income taxes		
recoverable	\$ <u>1,415,514</u>	\$ <u>1,245,514</u>

## 4. Capital assets

			Net Book Value		
		Accum	December 31	September 30	
	<u>Cost</u>	<u>Amort</u>	<u>2004</u>	<u>2004</u>	
				(audited)	
Computer equipment	\$2,979,567	\$2,319,428	\$660,139	\$702,640	
Furniture and office equipment	1,387,110	932,680	454,430	479,037	
Leasehold improvements	747,680	263,011	484,669	478,950	
Computer software	725,803	637,628	88,175	50,617	
Developed software	<u>3,847,863</u>	<u>914,561</u>	2,933,302	2,628,369	
Totals	<u>\$9,688,023</u>	<u>\$5,067,308</u>	<u>\$4,620,715</u>	<u>\$4,339,613</u>	

Amortization of the capital assets totalled \$287,153 (2003 - \$206,018) for the current period.

## 5. Due from related parties

	December 31 September 30	
	<u>2004</u> <u>2</u>	
		(audited)
Loans to shareholders, collateralized by pledges of Company		
Shares	\$685,338	\$947,127
Unsecured loans to related parties	330,698	<u>330,698</u>
	<u>\$1,016,036</u>	<u>\$1,277,825</u>

\$200,000 of the balance of loans to shareholders bears interest at 5%, accumulated monthly to be repaid in full by March 31, 2005.

The balance of amounts due from related parties are non-interest bearing with no stated terms of repayment.

### 6. Future income tax asset

The Company's effective tax rate decreased as compared to that for the same period in Fiscal 2004 due to permanent deductions to taxable income related to share issuance costs. The balance recorded reflects a charge to the income tax asset balance. The future tax asset balance is reduced as income is earned. Current taxes payable is minimal, if any, as losses available from subsidiary acquisitions are available to reduce taxable income.

## 7. Goodwill and other intangibles

Balance September 30, 2004 and December 31, 2004	\$ <u>12,765,783</u>
--	----------------------

#### 8. Bank indebtedness

	December 31 September 30	
	<u>2004</u>	<u>2004</u>
		(audited)
Cash	\$1,368,907	\$1,693,208
Outstanding cheques	(579,286)	(925,860)
Bank operating loan	<u>(7,111,916)</u>	<u>(6,688,000)</u>
Totals	\$(6,322,295)	\$(5,920,652)

At December 31, 2004, the Company has a revolving demand bank credit facility of \$10 million, bearing interest at prime plus 1.5%. The credit facility is collateralized by a general security agreement that constitutes a first charge over all the assets of the Company.

## 9. Long-term debt

Long term debt consists of the following:

	December 31 <u>2004</u>	September 30 <u>2004</u> (audited)
Promissory note, non-interest bearing, payable quarterly at the lesser of 2% of net sales of Brainhunter or \$75,000		\$465,367
Brainhunter acquisition obligation payable March 10, 2006 in common stock of the Company based on the weighted average trading price for previous twenty days or in cash, however the holders have the right to refuse a cash offer and elect to accept shares.		458,382
Promissory note, non-interest bearing, payable quarterly at \$15,000, with final payment due June 27, 2004		60,000
Promissory note, non-interest bearing, payable yearly beginning October 2004, at the greater of \$75,000 or a formula based on ProTec's income		300,000
Sirius acquisition convertible note obligation, bearing interest tied to the 90-day treasury bills rate, repayable in equal quarterly principal payments of \$125,000, and at the holders' option, convertible into common shares of the Company at a price of \$3.00 per share		625,000
In accordance with the Sirius purchase agreement, the above noted obligation is fully provided for with funds held in trust. At December 31, 2004, the obligation was fully provided for by Government Treasury bills		(625,000)
Vision2Hire acquisition convertible note obligation, non-interest bearing repayable in equal quarterly principal payments of 1/8 of the principal beginning in the second year after closing, and at the holders' option,		
convertible into common shares of the Company at a price of \$2.00 per share	<u>446,054</u> 1,654,803	<u>0</u> 1,283,749

Less current portion	<u>435,000</u>	<u>435,000</u>
	<u>\$1,219,803</u>	<u>\$848,749</u>

#### **10.** Non-controlling interest

Non-controlling interest was the non-controlling shareholders interest of 37.7% in InBusiness. In Fiscal 2004 this interest was purchased.

#### 11. Capital stock

(a) Authorized

Unlimited number of common shares Unlimited number of preferred shares Unlimited number of non-cumulative, non-redeemable, non-retractable, convertible, voting Series A Preferred Shares

(b) The following tables summarize the capital stock activity since September 30, 2004:

	Number of shares	\$
Common Shares		
Balance at September 30, 2004 (audited)	40,338,032	18,268,435
Purchased for cancellation pursuant to normal		
course issuer bid	(29,409)	(12,940)
Warrants and options exercised	<u>1,129,773</u>	480,557
Balance at December 31, 2004	41,438,396	18,736,052
<u>Series A Preferred Shares</u> Balance at September 30, 2004 and December 31,		
2004 (audited)	<u>4,614,681</u>	<u>2,378,045</u>
Total capital stock	<u>46,053,077</u>	<u>21,114,097</u>

The Series A preferred shares are convertible at the discretion of the holder at any time into one common share for each preference share held, and are voting.

(c) Escrowed shares

Shares held in escrow at December 31, 2004 are as follows:

- 1. 433,334 common shares relating to the original reverse takeover transaction, will be released July 22, 2005
- 2. 750,000 common shares relating to the Protec acquisition. Released at 300,000 common shares per year, with final release February 2007.

## (d) Options

Under the terms of the Company Stock Option Plans the Company has reserved for issuance a total of 5,500,000 shares for its employees and directors.

The following table summarizes the stock option activity for the quarter ending December 31, 2004:

		O			
Exercise price	Term of Options	Outstanding Sep 30/04	Exercised During Quarter	Outstanding Dec 31/04	Exercisable Dec 31/04
\$0.20	April, 2005	280,000	0	280,000	280,000
\$0.30	July, 2007	1,347,545	(48,523)	1,299,022	802,375
\$0.35	February, 2008	412,400	0	412,400	137,466
\$0.50	June, 2008	1,000,000	0	1,000,000	333,333
\$0.71	July, 2008	1,200,000	0	1,200,000	400,000
\$1.35	May, 2009	270,000			67,500
	Total	<u>4,509,945</u>	<u>(48,523)</u>	<u>4,191,422</u>	<u>2,020,674</u>

## (e) Warrants

The following table summarizes the warrant activity for the quarter ending December 31, 2004:

			Warrants Outstanding			
Exercise price	Term of Warrants	Outstanding Sep 30/04	Issued During Quarter	Exercised During Quarter	Outstanding Dec 31/04	Exercisable Dec 31/04
\$0.35	Dec, 2004	736,250	0	(736,250)	0	0
\$0.50	April, 2006	345,000	0	(345,000)	0	0
\$0.70	July, 2006	257,143	0	0	257,143	257,143
\$0.81	Oct, 2006	175,000	0	0	175,000	175,000
\$1.80	Sep, 2006	50,000	0	0	50,000	50,000
\$1.85	Jan, 2007	355,000	0	0	355,000	0

	Total	3,302,728	0	(1,081,250)	2,221,478	1,616,478
\$2.11	Nov, 2006	125,000	0	0	125,000	125,000
\$2.09	April, 2007	500,000	0	0	500,000	726,000
\$2.09	Oct, 2006	226,000	0	0	226,000	0
\$1.96	Jan, 2007	250,000	0	0	250,000	0
\$1.88	Feb, 2007	283,335	0	0	283,335	283,335

(g) Supplemental information on weighted average number of shares outstanding.

	3 Months ending		
	December 31		
	<u>2004</u>	<u>2003</u>	
Weighted average number of shares outstanding:			
Basic	45,069,189	38,586,218	
Fully Diluted	52,763,070	47,341,777	

## **12.** Segmented information

The Company operates in two reportable segments, namely "Staffing" and "Solutions". Staffing involves the placement of computer and engineering personnel generally under the supervision of the customer, whereas Solutions involves the implementation of solutions that meet a customer's specific business needs.

The Company evaluates performance and allocates resources based on earnings before income taxes. The Company does not segregate assets between Staffing and Solutions. The accounting policies of the segments are the same as those described in Note 1.

	Staffing Solutions Total	
3 months ending December 31, 2004		
Revenue	<u>\$16,120,476</u> <u>\$1,668,792</u> <u>\$17,789,268</u>	
Earnings before interest, amortization, income taxes and non-controlling interest	<u>\$687,340</u> <u>\$326,128</u> <u>\$1,013,468</u>	
3 months ending December 31, 2003		
Revenue	<u>\$13,860,914</u> <u>\$2,444,268</u> <u>\$16,305,182</u>	
Earnings before interest, amortization, income taxes and non-controlling interest	<u>\$737,747</u> <u>\$314,255</u> <u>\$1,052,002</u>	

The Company's revenues are earned in North America with 7% from the United States (First quarter Fiscal 2004 - 7%).

All capital assets are attributable to operations located in Canada.

## 13. Comparatives

Certain comparative figures on the consolidated statement of cash flows have been changed to be consistent with the current quarter's presentation.